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## New bill would force US airlines to violate EU's ETS law

According to the Environmental Defence Fund (EDF), a proposed bill would force US airlines to violate the European Union's Emissions Trading Scheme (ETS) law. The new bill would make it illegal for airlines to comply with the EU's ETS regulation.

The EU law is the only program in the world that sets enforceable limits on carbon pollution from aviation. Effective January 2012, all flights using European airports will be held accountable for their emissions, a move seen as an incentive for airlines to reduce their carbon footprint.

EDF's international counsel, Annie Petsonk, accuses the legislators of keeping US airlines in the dark ages of relying on inefficient airplanes and outdated technologies. "This is an aggressive attempt by a few House members both to worsen pollution by scuttling a pioneering environmental law and to force US airlines to become scofflaws."

Furthermore, Ms Petsonk believes that the new bill would aggravate impair ongoing negotiations

between the US and Europe and usurp the President's constitutional authority to handle matters of international law. Contrary to the airlines' public stance, the EU law will actually benefit US airlines by increasing their profitability, according to the airlines' trade association's own economic analysis.

Three US airlines - United/Continental and American - and their trade association, Air Transport Association of America (ATA), have also challenged the legality of the EU law in Europe's highest court.

IATA has also slammed the EU ETS, saying that a tunnel-vision focus on a unilateral, punitive and illegal ETS may help some government budgets, it will do little - if anything - to improve environmental performance.

### Calendar of Events

**Tuesday, August 16, 2011 - IACAC Fall Golf Outing** - White Pines Golf Club. - 500 West Jefferson St - Bensenville IL 60106 - Check in at 7:00 am - Tee Off at 8:00 am ( Shot Gun Start ) - More information on page13.

**\*\* There is NO August Luncheon**

### UP FRONT...

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## World Container Index to launch in September

Drewry Shipping Consultants and The Cleartrade Exchange have announced that the World Container Index (WCI), the first Europe-based assessment of container freight rates and index production, is scheduled for launch in September 2011.

The index will provide a new and important facility for the global market to hedge their freight rate risk and see major improvements in forward price discovery through the container derivatives market.

The new index will be the first of its kind to report weekly freight rates on backhaul as well as headhaul routes, and will provide increased efficiencies in hedging strategies for freight users dealing in bulk, commoditised and recovered cargo.

During July and August the index will be made available to a small number of lead organisations for final testing and feedback prior to launch for trading on September 1st.

Contracts will be available with at least one clearing house at or soon after the launch date, and subscriptions to the index will be available from August 22nd.

The WCI reports agreed spot container freight rates for major East West trade routes, and consists of eleven route-specific indices representing individual shipping

routes and a composite index.

The WCI will also collect and publish weekly market

assessments for the following routes: Shanghai to Rotterdam, Rotterdam to Shanghai, Shanghai to Genoa, Genoa to Shanghai, Shanghai to Los Angeles, Los Angeles to Shanghai, Shanghai to New York, New York to Rotterdam, Rotterdam to New York, Los Angeles to Rotterdam, and Rotterdam to Los Angeles.

The WCI assessments are reports of the value of agreed freight rates between major container lines and shippers or freight forwarders. Only freight rates that are agreed between participants and on which cargo is or is expected to move, will form the assessments. Rates



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# US Senate Fails To End Partial FAA Shutdown

(Reuters) The US Senate failed in a last-minute bid on Tuesday to end a partial shutdown of federal aviation projects that has halted airport construction and thrown tens of thousands of people out of work.

Senators scrambled to find common ground with the House of Representatives on a bill to temporarily fund the Federal Aviation Administration but neither side would budge before adjourning until September.

Acrimonious disagreement over proposed cuts to rural air service and underlying discord over a labour issue was reminiscent of the gridlock surrounding a just-completed 11th-hour deal to raise the US government's debt ceiling.

"I am deeply disappointed that bipartisanship has failed us here," said New Hampshire Senator Jean Shaheen, adding a runway project in her state will likely be delayed until the spring.

While the scale of disruption from an FAA shutdown paled in comparison to the global repercussions of a potential US debt default, the aviation fallout was not trivial and may carry political consequences if not resolved soon.

The FAA has issued stop work orders for 241 airport construction projects worth nearly USD\$11 billion, officials said.

"We have the best aviation system in the world," Transportation Secretary Ray LaHood said. "This is no way to run it."

LaHood said FAA air traffic operations were not affected and aircraft safety programmes remain in place.

The Obama administration estimates the shutdown has thrown more than 70,000 people out of work since July 22 when the FAA's latest temporary funding authorisation expired.

Many are in construction-related jobs, a sector where unemployment tops 15 percent. Starting on Thursday,

those workers may begin showing up in a federal report of people claiming unemployment benefits.

## WINDFALL FOR AIRLINES

Nearly 4,000 FAA employees have been laid off and dozens of inspectors who oversee airport safety standards are working without pay, agency officials said.



Some airports are turning to letters of credit, reserves and commercial paper to keep projects going. Smaller airports may have credit problems and less financial flexibility, given their heavy dependence on federal funds, Fitch Ratings said.

Adding to the discontent from the administration and other quarters, airlines have profited handsomely from the shutdown. Political inaction

on the temporary spending measure allowed them to drop certain ticket taxes 11 days ago.

Carriers including Delta Air Lines, United Airlines, American Airlines and US Airways raised fares to match the amount of money passengers no longer had to pay in taxes, bringing in a USD\$250 million windfall.

Some of the money could come back to travellers in tax refunds facilitated by the carriers. But the industry stands to make more than USD\$1 billion if the fare increases stick and the shutdown lasts until Congress returns in September.

At least one senior lawmaker held out the possibility the matter could be resolved later in the week under congressional procedures that are rarely used.

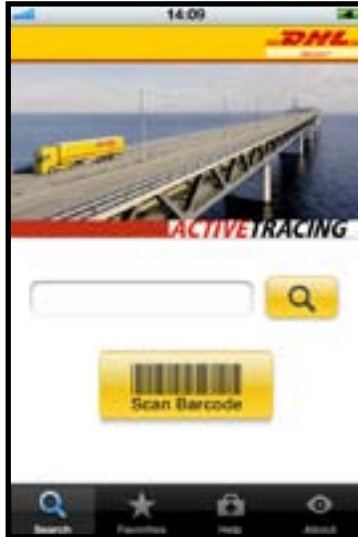
It would require the unlikely prospect of conservative Republicans in the House backing off their demands to cut spending they consider wasteful.

## DHL increases freight shipment process visibility

With the increased flexibility of its new Active Tracing system, DHL Freight now offers customers an upgraded and uniform way to track shipments across Europe.

The new Active Tracing system not only enables customers to check the location of their road freight consignments, they can also receive up to thirty status information events from across the entire transportation chain, from pick-up to delivery.

Additionally, the additional Active Tracing apps for the iPhone and Android smartphones, designed especially for SMEs, means that customers are able to access this information anywhere, anytime.



According to Henning Goldmann, chief information officer at DHL Freight, the new application offers a significant benefit for companies that transport time-sensitive, temperature-controlled or premium goods. DHL's new online Active Tracing site, which combines all existing European tracing systems into one, is also particularly useful for MNCs that conduct business in various European countries. Customers can log on to receive constant updates about departures, current locations, destinations and arrival dates of their shipments. They can also look up shipping histories for the last six months, and can create their own personalised reports.

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## FedEx completes acquisition of MultiPack

Following an agreement signed seven months ago, FedEx Express has completed the acquisition of Mexican domestic express package delivery company, MultiPack.

The acquisition of MultiPack (Servicios Nacionales Mupa) strengthens the FedEx network in Mexico, enabling FedEx to provide a wider range of domestic and international transportation and logistics solutions in the country.

FedEx has now started incorporating MultiPack's existing operations and infrastructure into its network; full integration will be achieved in phases.

MultiPack's existing operations include its pick-up and delivery network, warehousing and logistics services, 48 distribution centres, thirteen warehouses and more than 500 retail outlets, all of which will be consolidated into the FedEx business.



For customers, nothing changes and business continues as usual with no modification to points of contact or services. As integration progresses, customers in Mexico will have direct access to FedEx's complete portfolio of domestic and international transportation and logistics solutions, allowing them to reach all the states of the Mexican Republic and more than 220 countries and territories worldwide.



Join us for for the 3PL & Forwarder Logistics Policy Forum. The meeting dates are September 6 – 8, 2011. This year, the Transportation Intermediaries Association and the Airforwarders Association will be joining forces. This will allow TIA and AfA to broaden our reach with Congressional visits and Agency representatives.

We'll be staying at the [Hyatt Regency Washington on Capitol Hill](#). To make reservations, contact Central Reservations at 1-888-421-1442 and refer to the Transportation Intermediaries Association.



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# RFD IS BETTER THAN YOU THINK



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## Services round-up

Freight forwarder **FedEx Trade Networks** has split its ocean offerings into three products: International Direct Economy Ocean, offering traditional freight forwarding services for products with a flexible delivery schedule; International Direct Distribution Ocean is a “speed-to-market ocean shipping solution” to destinations in the US and Canada from Asia, Latin America, Middle East, India and Europe; and International Direct Priority OceanSM for LCL and FCL cargo. The service serves Los Angeles and Long Beach ports from origins in Yantian/Shenzhen, Shanghai and Hong Kong and offers delivery for LCL shipments via FedEx Freight and delivery for FCL shipments via the FedEx Trade Networks preferred carrier portfolio.



Deepsea carrier **K Line** will begin offering space on Evergreen and Simatech Shipping’s CIX-2 service between the Far East and Indian Sub-Continent from 10 August. CIX-2 will run with six 2,500-2,800teu vessels



on a fixed-day weekly sailing. K Line will deploy one vessel to this new service. Port rotation will be: Xingang - Qingdao - Shanghai - Ningbo – Singapore - Tanjung Pelepas - Port Kelang - Nhava Sheva – Karachi – Colombo - Port Kelang - Tanjung Pelapas – Singapore - Xingang.

**Evergreen Line** has launched a Kaohsiung-Cebu feeder service (KCS) with one 950teu vessel on a rotation of Kaohsiung – Cebu – Kaohsiung.



**MSC** will transfer its flagship Asia-Europe services calling at Felixstowe in the UK to berths eight and nine at the port’s new container facility – Felixstowe South – once work is complete. Work will shortly conclude on the first phase of the development.

**MOL’s** CX1 feeder service between Panama and Manaus will provide additional space on the rapidly growing trade with four 1,700teu ships.



### The Golf Committee

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Chairman, \_\_\_\_\_ Shotgun Start 1:00 p.m.  
Please reserve \_\_\_\_\_ GOLF \_\_\_\_\_ DINNER tickets to the Traffic Club's Third Golf Outing of 2011,  
at Ravisloe Country Club on Thursday, August 11, 2011.  
Name \_\_\_\_\_ Company \_\_\_\_\_ Phone \_\_\_\_\_

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## Recently awarded / renewed contracts

**Swiss WorldCargo and Cargologic** extend partnership; DHL extends cooperation with BMW UK in Scotland and Northern England; TBB Global Logistics signs a three-year contract with Burnham Holdings.



Swiss WorldCargo and Cargologic have extended their partnership with a new seven-year agreement concerning freight handling operations at Zurich airport.

Cargologic handles up to 500,000 tons of airfreight each year. The company operates at airports in Switzerland (Zurich, Basel, Berne and Lugano) and Germany (Frankfurt), and is also present in Amsterdam and Brussels through its affiliate, Skylink. Swiss WorldCargo's network covers 150 destinations in more than eighty countries.



**DHL Supply Chain** has signed a three-year contract with BMW to increase dealership deliveries in Scotland and Northern England.

DHL will provide warehousing and despatch services at its shared-user Bellshill location in Scotland. As a result of the deal, eighteen BMW dealerships in Scotland and Northern England will receive regular deliveries up to three times a day, in addition to their through-the-night service.



DHL is also assisting BMW in managing the DMDC concept in other territories, including Belgium, Germany, Switzerland, Spain, Portugal, and the US.

Boiler and radiator manufacturer, Burnham Holdings, has awarded a three-year contract to TBB Global



Logistics to provide domestic transportation management services.

TBB Global Logistics has provided international transportation management services under its Supply Chain Guardian brand to Burnham Holdings for three of its subsidiaries for several years, including handling inbound containers from France and China. This new contract expands the services TBB Global Logistics will provide to Burnham Holdings.

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# Aviation

Southern Illinois University Carbondale

All of us at Southern Illinois University Carbondale (SIUC ) Aviation are excited to be a new member of the Chicago International Air Cargo Association. We feel that it will be a great opportunity for our graduating students to develop connections with the aviation industry in Chicagoland as well as for industry employers to be introduced to our young, innovation-focused graduates who will be tomorrow's leaders in aviation.

I would like to take a moment to highlight SIUC Aviation degree programs and some current events at SIUC Aviation.

SIUC Aviation offers the following aviation degree programs:

Associate of Applied Science (AAS) in Aviation Flight (AF): this program allows students to go from no flight training experience to multi-engine rated commercial pilots in around 2 ½ years.

Bachelor of Science (BS) in Aviation Management (AVM): this program works as a 2+2 program with AF for students to complete both degrees in 4 years. If a student is not interested in pilot training, he can get credit to complete the AVM degree by selecting one of our minors in aviation, or from previous work/military experience in aviation.

Bachelor of Science (BS) in Aviation Technologies (AVT): this program prepares students to become licensed Airframe and Powerplant (A&P) technicians within the first 3 years, and spend their final year specializing in Advanced Maintenance, Avionics, or Helicopters.

And now some current events:

In May our student group The Flying Salukis competed in the National Intercollegiate Flying Association (NIFA) flight competition and won first place in the nation! We're very proud of the hard work of all the students and faculty who helped with this event!

Last week we sent out a team of two female certified flight instructors to compete in the annual nation-wide event known as the Air Race Classic. This is our second year competing in this event, and we were excited to showcase our piloting skills once again. We took 5<sup>th</sup> in the nation out of 49 teams, and 3<sup>rd</sup> in the collegiate division.

We have so many activities throughout the year, everything from United and American Airlines Career Days, where we get to fly students free of charge from Chicago to Carbondale for the day to visit our program; to scholarship fundraising golf outings; to week long summer camps where high school students actually take ground school and go on a cross country; to annual participation in Women In Aviation International (WAIA) conference and EAA AirVenture in Oshkosh, etc.

Currently the entire department is abuzz over the construction of the Transportation Education Center, or TEC, that is slated to be completed in time for Fall 2012 classes! This complex will add over 230,000 square feet of space for all of SIUC's transportation-related programs—Aviation Management and Flight, Aviation Maintenance Technologies, and Automotive.

Along with this \$63 million dollar complex we will enjoy over \$4.3 million in new equipment. This will include new Air Traffic Control (ATC) radar and tower simulators to complement our brand new minor in ATC! It will also include a number of new flight simulators to complement our current "fleet" of flight training devices (or simulators), as well as new engines and test equipment for aviation maintenance technology students.

There is so much more that we provide students than can be mentioned here, which will prepare them for their future careers in aviation. If you want more information, please peruse our website at [www.aviation.siuc.edu](http://www.aviation.siuc.edu) and for more information on the Transportation Education Center, go to [www.transportatoin.siuc.edu](http://www.transportatoin.siuc.edu)



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Global Trade Academy offers the following webinars on current topics. To register, call 609-896-2020. Register early. Deadline for registration is one week in advance of each webinar. Certificates of Attendance are provided for each attendee. Suggestions for additional topics and speakers or moderators are welcomed.

Valuation for Importing into the United States	8/4/2011 1:00:00 PM
Drawback	8/10/2011 1:00:00 PM
Classification Overview: Concepts of Classification according the Harmonized Tariff Schedule of the United States	8/11/2011 1:00:00 PM
Doing Business with Germany	8/16/2011 1:00:00 PM
Supply Chain Management Decisions Support Strategies, Frameworks, and Practitioner Lessons Learned	8/17/2011 1:00:00 PM
Incoterms and Managing Supply Chain Liability (Aug 18)	8/18/2011 1:00:00 PM
Valuation for Importing into the United States	8/25/2011 1:00:00 PM
Classification Overview: Concepts of Classification according the Harmonized Tariff Schedule of the United States	9/1/2011 1:00:00 PM

<http://www.learnatgta.com/>



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## Dangerous Goods Classes 2011

IATA 3 Day

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Nov 15-17

IATA 2 Day

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Sept 12-13

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Nov 15-16

1 Day Recurrent

July 11

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Aug 29

Nov 14

## UPS delivers strong Q2 performance, despite flat economy

UPS expects weakening economic conditions in the US to impact its results in the second half of the year, despite strong improvements in its Q2 revenues and earnings.

The logistics giant's second-quarter revenues jumped 8% year on year to US\$13.2 billion, while operating profits hit \$1.7 billion, up from \$1.4 billion during the same period last year.

Chief Financial Officer Kurt Kuehn said: "Despite softening economic conditions, UPS delivered its highest ever second-quarter earnings per share.

"These results were driven by the quality of revenue in US domestic [operations], superior export volume growth in international and record supply chain and freight [divisions] results.

"We remain confident in our ability to execute and surpass prior peak earnings per share this year."

The integrator's supply chain and freight division saw its operating profit for the quarter climb 41%, on an adjusted basis, to \$187 million, with revenue growth of 7%.

The adjusted operating margin for the segment increased to 8.1%, compared with 6.1% last year.

This was driven by significant improvements in the forwarding business as a result of revenue management initiatives and favourable carrier rates.

Its international package division saw Q2 revenue increase 13% year on year to \$3.14 billion, driven by an 8.1% growth in export volumes – Europe and China continuing to grow strongly.

Revenue per package climbed 6.3%, with currency, fuel surcharges, rate increases and product mix all contributing.

Finally, the domestic package division's operating profit improved 31%, on an adjusted basis, to \$981 million, with revenue growth up 6.4% to \$7.7 billion. Volume growth was flat as a result of the slow US economy, UPS said.



Chairman and CEO Scott Davis said: "UPS's results reflect the continued execution of our strategy and the ability to grow earnings in an uneven economic environment.

"Customers are recognising the value of the integrated solutions that leverage UPS capabilities around the globe and across the entire supply chain."

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## How to find the best fares to Chicago

Shouldn't Chicago be the cheapest city to fly to in the country? With its central location, good airports and plenty of flights from low-cost airlines, you might expect it to be. But Chicago is not particularly cheap because it is a business hub and business travelers typically pay more for the luxury of last-minute booking.

That said, Chicago is a great place to visit because it really does have something for everyone: Wrigley Field for the sports fan, the Magnificent Mile for the shopper, the Art Institute for the beauty lover, the Willis (formerly Sears) Tower for the daredevil, and Chicago-style deep-dish pizza for everyone.

### What's the best time to fly to Chicago?

Recently Chicago has been caught up in the new airline mantra (since the oil crisis and recession, anyway): "Never be a dollar more or less than your competitor." This means both airline price hikes and airfare sales figures are matched very quickly, with the exception of some non-stop routes where certain airlines feel fliers will pay a premium.

Recent targeted sales have reinforced our historical studies that Tuesday, Wednesday and Saturday are the cheapest days to fly. They are also the least crowded days to fly, but don't expect an empty middle seat on your flight to Chicago even on these slower days. The magic day to depart right now is Tuesday, August 23, as airlines deal with the end of the busy summer season by dropping prices by \$50 to \$100 round-trip. This is mainly due to typical softness in demand and the dropping of summer peak travel surcharges.

Both American and United tend to toss in weekend rates to Chicago that can be up to half off from many cities in the country. The catch? You'll have to leave on a Friday or Saturday and return the following Monday or Tuesday; unfortunately, Sunday isn't usually included in most of these weekender deals.

### What's the best time to buy my tickets?

Domestic flights to Chicago tend to follow the predominant pattern across the nation where airlines begin to discount about three-and-a-half months before departure. Buying before that date can be much more expensive.

The window of time to buy extends up to about 14 days before departure; after that date, you'll be treated as a deep-pocketed business traveler who can afford much higher prices. Luckily, with Southwest in the mix at Midway, the really bruising price increase won't occur until 7 days before departure.

Shop as early in this window as you can; procrastination is the number one cause of paying too much for your ticket.

### How much should I pay for Chicago flights?

From the East Coast, you should be able to find deals well under \$200 round-trip for fall travel before Thanksgiving. One exception is for flights from the Washington D.C. area, which are running about \$80 higher.

Turning to the West Coast, the price point is much higher: in the mid \$200's round-trip for the same time period. Los Angeles is the cheapest West Coast departure city.

You'll be hard pressed to find a ticket over \$300 round-trip from the rest of the country, as long as you stay at least 2 nights on your trip.

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## Star Alliance Shelves Air India Membership

(Reuters) Air India's plan to join Star Alliance, a consortium of global airlines, has been put on hold as the loss making Indian carrier had not met the minimum joining conditions.

Star Alliance, formed in 1997, is a consortium of 27 member airlines including Lufthansa, Air Canada, Singapore Airlines, and Thai Airways. It has a fleet of more than 4,000 aircraft at present serving 185 countries.

Star Alliance has certain minimum joining requirements, which involve development and testing systems and procedures to harmonise the product with other members. "The member airlines of the Star Alliance network and Air India have jointly concluded that the integration of Air India into the global airline alliance will be suspended," the statement by Star Alliance said.

"This is due to the fact that Air India has not met the minimum joining conditions that were contractually agreed in December 2007."

Joining the Star Alliance network would have given Air India a chance to strengthen its international operations as well as given it a brand boost. Air India has not posted a profit since merging with another state-run carrier Indian Airlines in 2007 and is in talks with 26 Indian banks to restructure USD\$4 billion of working capital debt.

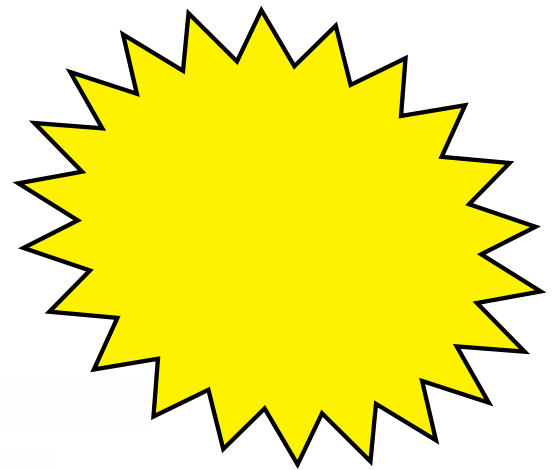
It lost more than USD\$1 billion in the year that ended in March 2010, the last year for which it posted figures. Its ranking in terms of domestic market share has dropped to fourth from third, behind private sector rivals Jet Airways, Kingfisher Airlines and budget carrier IndiGo.

"As far as I know Air India had met all the conditions, an Air India official, who declined to be identified, said.

Star Alliance said its members would continue to provide assistance to Air India and a potential alliance membership at a future stage may be discussed.



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**Pipeline 11-10  
July 8, 2011**

**To: Customhouse Brokers, Importers, and Others Concerned**

**Subject: Use of Single Transaction Bond (STB) with Unified Entry Filing**

The purpose of this pipeline is to outline the procedures for using the CBP Form 301 in conjunction with a unified entry filing.

As it applies to ISF, a single transaction bond may only be used in conjunction with a unified entry filing. In these cases, the single transaction bond will be used to cover both the ISF and CBP entry requirements. Additionally, the single transaction bond may only be used when the ISF importer is the same as the Importer of Record identified on the CBP Form 3461.

Both the entry number and the unique ISF transaction number should be identified in the "Identification of transaction secured by this bond" field which is to the right of the single transaction bond field located in Section I of the CBP Form 301. In addition, the unique ISF transaction number should be noted in block 29 of the CBP Form 3461 upon paper document submission to CBP for unified entry filings. This will alert CBP that the single transaction bond covers both the ISF and the entry.

The limit of liability for the STB will be the amount determined to be necessary to obtain release of the merchandise plus \$10,000 for the ISF portion of the STB. Both the date of execution and the date of transaction must be prior to the merchandise leaving the foreign port of export.

Any questions regarding this pipeline may be directed to Mary Aikens, Chief Entry Branch. (847) 928-6072.

A handwritten signature in black ink, appearing to read "Carl Ambrosio".

**Carl Ambrosio  
Area Port Director**

## FBI Pursues New Clues In 1971 Skyjacking

(Reuters) Forty years after a skyjacker bailed out of a passenger jet in mid-air and vanished with \$200,000 in cash in one of America's enduring mysteries, police are pursuing new clues pointing to a suspect they believe is long dead.

An FBI spokesman said a source in law enforcement had directed agents to a person who was close to the suspect and had obtained objects now being analysed to see if they bear fingerprints matching those left by the hijacker on the plane.

The spokesman, Frederick Gutt, FBI special agent in Seattle, declined to reveal the law enforcement source, the person the FBI was led to, or the deceased individual whose fingerprints are being examined.

But he said the suspect in question is someone who was not previously known to investigators.

The mysterious hijacker, given the name D.B. Cooper by the media after the incident, was dressed in a black suit and tie when he hijacked a Seattle-bound commercial flight in November 1971.

He extorted USD\$200,000 in ransom from the airline,

strapped 21 pounds (10kg) of USD\$20 bills to his body and jumped out of the plane after it took off again, apparently wearing a parachute.

He was never seen again. Many believed he had died when he bailed out of the aircraft, but no body was found.

The FBI official said that authorities had ruled out Kenny Christiansen, a former Northwest Airlines employee once suspected in the case.

"Yes, there is a lead in this matter that's being pursued," Gutt said. "It's someone who surfaced who hasn't surfaced before. It came from someone who is close to someone who is deceased. So far, we haven't been able to dismiss it."

He added: "We're seeking to compare prints and finding stuff that can add more solid evidence. We have to wait. We're still recovering some additional items. It's a process, and it's not a priority matter."

He also said the new lead, first reported over the weekend by The Telegraph newspaper in London, had originated over a year ago.



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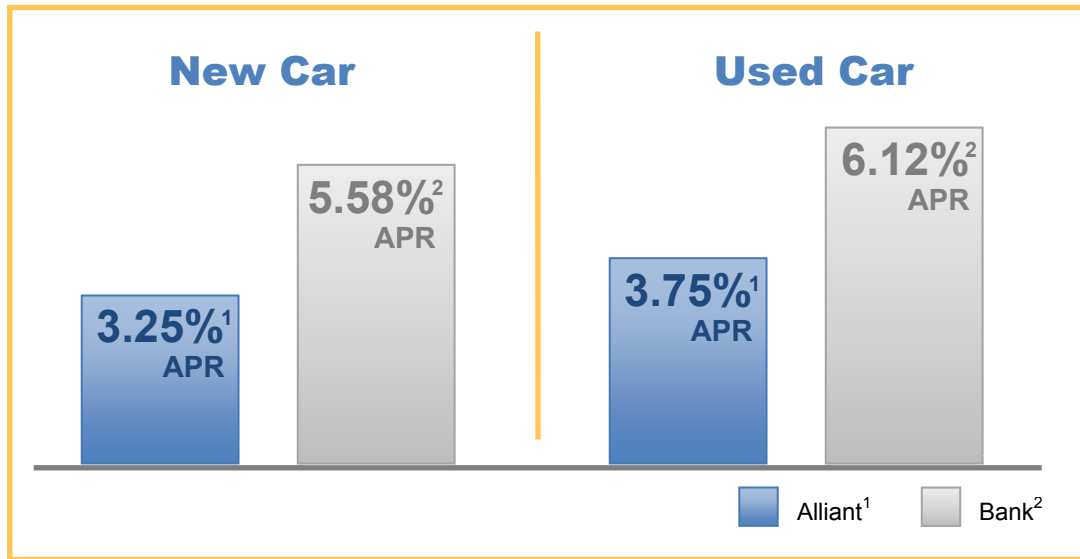
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# Events in the Industry

- Aug. 10 A BASIC GUIDE TO EXPORTING: RESOURCES YOU SHOULD KNOW. Webinar, sponsored by the Trade Information Center, U.S. Department of Commerce, will provide basic information on export assistance available for small and midsize companies from federal and state governments, industry associations and non-profits. 1:00 – 2:00 p.m. CDT. No charge; advance registration required. For information & registration, please see: [www.export.gov/eac/show\\_detail\\_trade\\_events.asp?EventID=31503&InputType=EVENT](http://www.export.gov/eac/show_detail_trade_events.asp?EventID=31503&InputType=EVENT).
- Aug. 10 HOT AUGUST NIGHT: INTERNATIONAL SUMMER SOCIAL CRUISE & FIREWORKS DISPLAY. Networking event sponsored by the International Trade Association of Greater Chicago, LA-CO Industries, Mathey Dearman, Inc., and Citibank, with the: Chicago International Trade Commissioners Association; Hong Kong Business Association of the Midwest; Organization of Women in International Trade Chicago Chapter; Swiss-American Business Council; U.S-Mexico Chamber of Commerce Mid-America Chapter. Join us aboard the Mystic Blue for a buffet dinner, dancing, incomparable Chicago skyline views and the Navy Pier fireworks display from Lake Michigan. 6:30 – 10:00 p.m.; board at Navy Pier, Chicago. \$85 per person. Advance registration required by July 27. Sponsorships available. For information & registration, please see: [www.itagc.org/docs/ITAGC\\_Calendar\\_3430.pdf](http://www.itagc.org/docs/ITAGC_Calendar_3430.pdf); e-mail: [rsvp@itagc.org](mailto:rsvp@itagc.org); or call 773/725-1106.
- Aug. 13 ASIAN AMERICAN BUSINESS EXPO. Event sponsored by the: Organization of Chinese Americans Chicago; U.S. Department of Commerce Minority Business Development Agency; Minority Supplier Development Council; and others. Event features display booths and free workshops on international trade, intellectual property, venture capital, social media, and franchising. Among the International Trade topics are: Going Global? Must-know Accounting and Tax Secrets to Help You Succeed; Designing and Developing Products for China; How to Sell to China and Attract Chinese Investment; International Banking. 9:30 a.m. – 2:15 p.m., Illinois Institute of Technology, Hermann Hall, 3241 South Federal Street, Chicago. No charge; advance registration appreciated. For information & registration, please see: <http://asianamericanbusinessexpo.com/register.htm>.
- Aug. 19 CUSTOMS VALUE. Importer Informed Compliance Series Lesson 7 webinar sponsored by GRVR Attorneys. 12:00 – 1:00 p.m. CDT. Fee: \$99. For information & registration, please see: <http://www.exportimportlaw.com/calendar/>.
- Aug. 29 BOTTOM LINE IMPACT OF TRADE COMPLIANCE. Seminar sponsored by Braumiller Schulz LLP. Learn the critical aspects of trade compliance from experienced practitioners in international trade law through “real life” advice, examples, and concise, to-the-point information. 9:30 a.m. – 12:00 p.m., Lewis University – Oak Brook Campus, 2122 York Road, Oak Brook, IL. Fee: \$250. For information & registration, please e-mail: [sanderstradeconsultingservices@yahoo.com](mailto:sanderstradeconsultingservices@yahoo.com), or call 630/229-3283.
- Aug. 29 GLOBAL TRADE COMPLIANCE ACROSS 3 REGIONS: U.S., E.U. AND ASIA. Seminar sponsored by Braumiller Schulz LLP. Develop a global compliance program based on the common denominators between the regulatory environments of the U.S., E.U. and Asia (emphasis on China and Singapore). 1:00 – 3:30 p.m., Lewis University – Oak Brook Campus, 2122 York Road, Oak Brook, IL. Fee: \$250. For information & registration, please e-mail: [sanderstradeconsultingservices@yahoo.com](mailto:sanderstradeconsultingservices@yahoo.com), or call 630/229-3283.
- Aug. 30 FACING THE TECHNICAL DATA CHALLENGE: TECH DATA EXPORT CONTROLS 2011 UPDATE. Webinar sponsored by the Export Compliance Training Institute. John Black, Principal, BSG Consulting, will address: Cloud computing; Getting a grip on recent changes to the rules; Finding your technical data and determining how it is controlled; U.S. controls on non-U.S. technical data and technology; Non-U.S. parties administration of U.S. servers; Dual and third country national issues; Conducting a self-assessment to find and analyze your tech data compliance risks; Living with the reality of imperfect compliance. 12:00 – 1:30 p.m. CDT. Fee: \$195. For information & registration, please see: [www.learnexportcompliance.com/techdata\\_webinar](http://www.learnexportcompliance.com/techdata_webinar).
- Sep. 12 -U.S. EXPORT CONTROLS. Seminar sponsored by: the Export Compliance Training Institute, BSG 13 Consulting; Pillsbury Winthrop Shaw Pittman LLP; and International Trade Compliance Strategies, in cooperation with the International Trade Association of Greater Chicago. Provides both novice and experienced export compliance professionals with a hands-on approach to complying with the Export Administration Regulations (EAR), including both export controls and antiboycott regulations, and Treasury Department trade embargoes. Topics include: Introduction to Export Controls; Classification; Shipping and Licenses; China Military Catch-all Rule; Reexports; Office of Foreign Assets Control Regulations; Antiboycott Regulations; Information Technology, Technical Data & Software; Export Enforcement Issues & Effective Export Compliance. 8:30 a.m. – 5:00 p.m., Hilton Suites Chicago/Magnificent Mile, 198 East Delaware Place, Chicago. Fee: \$1,075 (ITA/GC members can receive a 10% discount; please e-mail [rsvp@itagc.org](mailto:rsvp@itagc.org) for the special code). For information & registration, please e-mail: [jill@learnexportcompliance.com](mailto:jill@learnexportcompliance.com), or see: [http://learnexportcompliance.indigofiles.com/brochure2011chicago\\_itagc\\_fillable.pdf](http://learnexportcompliance.indigofiles.com/brochure2011chicago_itagc_fillable.pdf).

# Events in the Industry

- Sep. 14 CLEAN TECH INNOVATION – PARTNERING IN A GLOBAL ECONOMY. Midwest Clean Tech 2011 event sponsored by: Midwest Global Alliance; Midwest Research University Network; Boeing; Brinks Hofer Gilson & Lione; Bryan Cave; Illinois Ventures; and, others. It is an international marketplace forum that creates opportunities for Midwestern and global entrepreneurs to engage with top keynote and panel speakers, innovators and financiers from the clean tech community. Plenary & Keynote Topics include: Clean Tech Innovation in a Global Economy; Technology Trends – The Economy, Technology & Deal-making; Policy & Progress – Government’s Role in Clean Tech Success; Technology Commercialization & Globalization – Industry’s Role. 7:30 a.m. – 6:00 p.m., Federal Reserve Bank of Chicago, 230 South LaSalle Street, Chicago. Registration & exhibition fees vary. For information & registration, please see; [www.midwestcleantech2011.com](http://www.midwestcleantech2011.com).
- Sep. 14 -DEFENSE TRADE CONTROLS. Seminar sponsored by: the Export Compliance Training Institute, 15 BSG Consulting; Pillsbury Winthrop Shaw Pittman LLP; and International Trade Compliance Strategies, in cooperation with the International Trade Association of Greater Chicago. Learn the ins and outs of compliance with International Traffic in Arms Regulations (ITAR) in a format that is easy to digest. Topics include: Munitions Export Control Overview – ITAR, DDTC & more; Controlled Items and Activities; License Requirements; Brokering Issues; Political Contributions; Technical Data Considerations; License, Agreement & Exemption Management; License Application Workshop; Internal Control Programs. 8:30 a.m. – 5:00 p.m., Hilton Suites Chicago/Magnificent Mile, 198 East Delaware Place, Chicago. Fee: \$1,075 (ITA/GC members can receive a 10% discount; please e-mail [rsvp@itagc.org](mailto:rsvp@itagc.org) for the special code). For information & registration, please e-mail: [jill@learnexportcompliance.com](mailto:jill@learnexportcompliance.com), or see: [http://learnexportcompliance.indigofiles.com/brochure2011chicago\\_itagc\\_fillable.pdf](http://learnexportcompliance.indigofiles.com/brochure2011chicago_itagc_fillable.pdf).
- Sep. 14 TAKING U.S. MANUFACTURERS GLOBAL WITH THOMASNET AND THE COMMERCIAL SERVICE. Webinar, sponsored by the U.S. Commercial Service, will demonstrate how you can better leverage your firm’s website and increase foreign sales by tapping into proven techniques to help buyers and engineers overseas find your products and services. Learn how you can convert visitors to your website into customers and/or potential joint venture partners, agents or distributors. 12:00 –1:00 p.m. CDT. No charge; advance registration required. For information & registration, please see: [http://export.gov/eac/show\\_detail\\_trade\\_events.asp?EventID=32361&InputType=EVENT](http://export.gov/eac/show_detail_trade_events.asp?EventID=32361&InputType=EVENT).
- Sep. 19 -PACMAN – IMPORT/EXPORT COMPLIANCE CERTIFICATION. Workshop and exam, sponsored 20 by The World Academy, provides certification training for the Professional Association of Import/Export Compliance Managers and corporate executives engaged in import and export compliance management. Hear from U.S. Customs, BIS, FDA, and industry experts about managing a compliant and secure global supply chain. 9:00 a.m. – 5:00 p.m., Chicago. Fee: \$895. For information & registration, please see: [www.theworldacademy.com/pacman2007.shtml](http://www.theworldacademy.com/pacman2007.shtml).
- Sep, 19 -GLOBAL SUPPLY CHAIN RISK MANAGEMENT. Workshop sponsored by RIMS-the risk 20 management society. Presentation by Rennie Alston, licensed Customhouse Broker. Topics include: Global trade concerns and supply chain risk; Compliance exposures: purchasing/importing and selling/exporting; Regulatory compliance; Insurance considerations; Best practices for managing domestic & international suppliers, agents & distributors; Creating a risk management supply chain audit. 9:00 a.m. – 4:30 p.m., The Metropolitan Club, 233 South Wacker Drive, Chicago. RIMS members - \$595 (by August 19; \$645 thereafter); Non-members - \$995 (by August 19; \$1,045 thereafter). For information & registration, please see: [www.rims.org/education/Pages/SessionInfo.aspx?sessionID=4B92A00F-E29B-4F1F-A02D-7F50D68A47D7](http://www.rims.org/education/Pages/SessionInfo.aspx?sessionID=4B92A00F-E29B-4F1F-A02D-7F50D68A47D7)
- Oct. 14 U.S. RULES OF ORIGIN. Importer Informed Compliance Series Lesson 9 webinar sponsored by GRVR Attorneys. 12:00 – 1:00 p.m. CDT. Fee: \$99. For information & registration, please see: <http://www.exportimportlaw.com/calendar/>.
- Oct. 25 CLASSIFYING YOUR ARTICLES, TECHNOLOGY AND SERVICES: HOW TO DETERMINE ITAR JURISDICTION OVER DEFENSE, COMMERCIAL AND “DUAL-USE” ITEMS, AND PREPARE CJ REQUESTS. Pre-conference (see Oct. 26-27 ITAR Boot Camp) workshop, sponsored by the American Conference Institute in collaboration with the International Trade Association of Greater Chicago, will provide you practical tools for analyzing the U.S. Munitions List, making sense of ITAR jurisdiction, and preparing CJ requests. 1:30 – 5:00 p.m., Doubletree Hotel Chicago Magnificent Mile, 300 East Ohio Street, Chicago. Registration is open only to participants in the Oct. 26-27 ITAR Boot Camp. For further information, please see: [www.americanconference.com/itarbootcamp/workshops](http://www.americanconference.com/itarbootcamp/workshops).
- Oct. 26 -ITAR BOOT CAMP. Conference, sponsored by the American Conference Institute in collaboration 27 with the International Trade Association of Greater Chicago, will provide in-depth, practical information on the nuts and bolts of ITAR compliance. Senior ITAR compliance executives and attorneys will teach you how to overcome your practical, real-life ITAR compliance challenges, and update you on the latest policy, regulatory and enforcement developments. 7:30 a.m. – 5:30 p.m., Doubletree Hotel Chicago Magnificent Mile, 300 East Ohio Street, Chicago. Conference only fee: \$1,995 (by August 18; \$2,095 by September 23; \$2,295 thereafter); Conference & 1 Workshop fee: \$2,595 (by August 18; \$2,695 by September 23; \$2,895



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## THE OBJECTIVES OF THE ASSOCIATION SHALL BE:

- To exchange information and provide mutual assistance in the promotion of international air cargo transportation in the Midwest Area of the United States.
- To achieve coordinated action in the matters involving or affecting air cargo transportation in the Midwest Area of the United States.
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